



# FINANCIAL STATEMENTS

SUNSHINE COAST CREDIT UNION  
2017 CONSOLIDATED FINANCIAL STATEMENTS



Consolidated Financial Statements

Sunshine Coast Credit Union

December 31, 2017

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# Independent Auditor's Report

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To the Members of  
Sunshine Coast Credit Union

We have audited the accompanying consolidated financial statements of Sunshine Coast Credit Union (the "Credit Union"), which comprise the consolidated statement of financial position as at December 31, 2017 and the consolidated statement of earnings and comprehensive income, consolidated statement of changes in members' equity, and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Credit Union's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Sunshine Coast Credit Union as at December 31, 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Vancouver, Canada  
February 26, 2018



Chartered Professional Accountants

# Sunshine Coast Credit Union

## Consolidated Statement of Financial Position

December 31

2017

2016

### Assets

Cash and cash equivalents (Note 5)	\$ 14,532,962	\$ 16,066,925
Investments (Note 6)	46,433,836	41,891,223
Investments in associates (Note 6)	650,490	650,490
Loans (Note 7)	569,981,305	496,424,446
Property and equipment (Note 9)	4,907,286	5,173,504
Intangible assets (Note 9)	300,796	358,585
Other assets (Note 10)	1,405,197	1,001,867
Assets held for sale (Note 11)	12,834	41,990
Deferred income tax asset (Note 17)	292,000	208,000

### Total assets

**\$ 638,516,706**      **\$ 561,817,030**

### Liabilities

Borrowings (Note 12)	\$ 2,000,000	\$ -
Secured borrowings (Note 13)	44,692,812	23,606,981
Deposits (Note 14)	549,069,649	499,049,229
Payables and other liabilities (Note 15)	4,184,011	2,508,732

### Total liabilities

**599,946,472**      **525,164,942**

### Members' equity

Patronage and investment shares (Note 18)	2,640,209	2,969,277
Retained earnings	36,695,842	33,478,373
Accumulated other comprehensive (loss) income	(765,817)	204,438

### Total members' equity

**38,570,234**      **36,652,088**

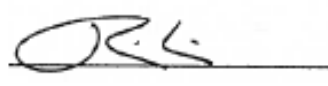
### Total liabilities and members' equity

**\$ 638,516,706**      **\$ 561,817,030**

Commitments (Note 25)

Signed on behalf of the Board of Directors by:

 Director

 Director

# Sunshine Coast Credit Union

## Consolidated Statement of Earnings and Comprehensive Income

Year ended December 31	2017	2016
Financial income		
Interest on loans	\$ 18,857,018	\$ 16,512,362
Other interest revenue	<u>754,145</u>	<u>646,910</u>
Total financial income	<b>19,611,163</b>	17,159,272
Financial expense		
Interest on deposits and borrowings	<u>6,311,225</u>	<u>5,742,592</u>
Financial margin	<b>13,299,938</b>	11,416,680
Provision on loans (Note 8)	<b>391,034</b>	326,562
Other income (Note 19)	<u>3,322,233</u>	<u>3,060,902</u>
Operating margin	<u><b>16,231,137</b></u>	<u>14,151,020</u>
Operating expenses		
Deposit insurance	<b>449,163</b>	387,438
Depreciation and amortization	<b>624,708</b>	714,651
Director and committee expense	<b>90,959</b>	60,392
Employee salaries and benefits	<b>6,344,519</b>	5,736,449
Other operating and administrative (Note 20)	<b>4,332,596</b>	3,734,104
Lease costs	<b>64,663</b>	64,562
Occupancy	<u><b>507,142</b></u>	<u>487,747</u>
Total operating expenses	<u><b>12,413,750</b></u>	<u>11,185,343</u>
Earnings from operations	<b>3,817,387</b>	2,965,677
Distributions to members (Note 18)	<u>9,157</u>	<u>6,463</u>
Earnings before income taxes	<u><b>3,808,230</b></u>	<u>2,959,214</u>
Provision for income taxes (Note 17)		
Current income tax	<b>595,787</b>	558,192
Deferred income tax recovery	<u><b>(84,000)</b></u>	<u>(67,000)</u>
Total provision for income taxes	<u><b>511,787</b></u>	<u>491,192</u>
Net earnings for the year	<b>3,296,443</b>	2,468,022
Other comprehensive income		
Change in unrealized gains on available-for-sale investments	<b>30,955</b>	-
Change in unrealized losses on hedges	<u><b>(1,001,210)</b></u>	<u>(140,506)</u>
Total comprehensive income for the year	<u><b>\$ 2,326,188</b></u>	<u>\$ 2,327,516</u>

See accompanying notes to the consolidated financial statements.

# Sunshine Coast Credit Union

## Consolidated Statement of Changes in Members' Equity

Year ended December 31, 2017

	Patronage and Investment Shares	Retained Earnings	Accumulated Other Comprehensive Income (loss)	Total
Balance on January 1, 2016	\$ 3,228,596	31,087,852	344,944	\$ 34,661,392
Net earnings	-	2,468,022	-	2,468,022
Distributions to members (Note 18)	-	(77,501)	-	(77,501)
Redemption of members' shares	(259,319)	-	-	(259,319)
Change in unrealized losses on hedges (Note 23)	-	-	(140,506)	(140,506)
Balance on December 31, 2016	2,969,277	33,478,373	204,438	36,652,088
Net earnings	-	3,296,443	-	3,296,443
Distributions to members (Note 18)	-	(78,974)	-	(78,974)
Redemption of members' shares	(329,068)	-	-	(329,068)
Change in unrealized gains on available-for-sale investments	-	-	30,955	30,955
Change in unrealized losses on hedges (Note 23)	-	-	(1,001,210)	(1,001,210)
<b>Balance on December 31, 2017</b>	<b>\$ 2,640,209</b>	<b>\$ 36,695,842</b>	<b>\$ (765,817)</b>	<b>\$ 38,570,234</b>

See accompanying notes to the consolidated financial statements.



# Sunshine Coast Credit Union

## Consolidated Statement of Cash Flows

Year ended December 31

2017

2016

Cash derived from (applied to)

### Operating

Net earnings for the year	\$ 3,296,443	\$ 2,468,022
Adjustments for:		
Depreciation and amortization	624,708	714,651
Provision on loans	391,034	326,562
Interest income, net	(13,299,938)	(11,416,680)
Provision for current income tax	595,787	558,192
Unrealized gain on available-for-sale investments	30,955	-
Loss on disposal of assets held for sale	-	63,249
Net changes in non-cash working capital items (Note 26)	<u>215,895</u>	<u>1,577,983</u>

(8,145,116) (5,708,021)

Change in member activities, net

Increase in loans	(73,758,131)	(66,240,835)
Increase in deposits	<u>49,821,680</u>	<u>56,795,800</u>

(32,081,567) (15,153,056)

Cash flows related to interest and income taxes

Interest received	19,421,401	17,098,370
Interest paid	(6,112,485)	(5,594,993)
Income taxes paid, net	<u>(595,787)</u>	<u>(558,192)</u>

Total cash outflows from operating

(19,368,438) (4,207,871)

### Investing

Investments, net	(4,542,613)	(5,186,326)
Purchase of property and equipment and intangible assets	<u>(300,701)</u>	<u>(401,023)</u>

Total cash outflows from investing

(4,843,314) (5,587,349)

### Financing

Increase (decrease) in borrowings	2,000,000	(4,250,000)
Increase in secured borrowings	21,085,831	23,606,981
Redemption of members' shares	(329,068)	(259,319)
Dividends paid	<u>(78,974)</u>	<u>(77,501)</u>

Total cash inflows from financing

22,677,789 19,020,161

Net (decrease) increase in cash and cash equivalents

(1,533,963) 9,224,941

Cash and cash equivalents, beginning of year

16,066,925 6,841,984

Cash and cash equivalents, end of year

\$ 14,532,962 \$ 16,066,925

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 1. Governing legislation and nature of operations

Sunshine Coast Credit Union (the "Credit Union") is incorporated under the Credit Union Incorporation Act of British Columbia and its operations are subject to the Financial Institutions Act of British Columbia. The Credit Union serves members principally in British Columbia. Products and services offered to its members include mortgages, personal and commercial loans, chequing and savings accounts, term deposits, registered retirement savings plans ("RRSPs"), Registered retirement income funds ("RRIFs"), automated banking machines ("ABMs"), debit and credit cards, and internet banking. The Credit Union's head office is located at 985 Gibsons Way, Gibsons, BC, V0N 1V0.

These consolidated financial statements have been approved and authorized for issue by the board of directors on February 26, 2018.

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### 2. Basis of presentation and statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

These consolidated financial statements were prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets.

The Credit Union's functional and presentation currency is the Canadian dollar.

The preparation of consolidated financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Credit Union's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

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### 3. Summary of significant accounting policies

#### Basis of consolidation

The consolidated financial statements consolidate those of the Credit Union and its subsidiary, SunCu Financial Services Inc. The subsidiary is an entity over which the Credit Union has the power to control the financial and operating policies. All transactions and balances between the Credit Union and the subsidiary are eliminated on consolidation and amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Credit Union. The subsidiary has a reporting date of December 31.

#### Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits with banks, other short-term highly liquid investments with original maturities of three months or less, and, for the purpose of the statement of cash flows, bank overdrafts that are repayable on demand.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Financial instruments

Financial assets and financial liabilities are recognized when the Credit Union becomes a party to the contractual provisions of the financial instrument.

Financial assets are derecognized when contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred.

A financial liability is derecognized when it is extinguished, discharged, cancelled or expires.

Financial assets and financial liabilities are initially measured at fair value plus transactions costs, except for financial assets and financial liabilities carried at fair value through net earnings, which are initially measured at fair value.

Subsequent measurement of financial assets and financial liabilities is as described below.

#### *Financial assets*

For the purpose of subsequent measurement, financial assets are classified into the following categories upon initial recognition:

- loans and receivables;
- financial assets at fair value through net earnings;
- held-to-maturity investments; and
- available-for-sale financial assets.

The category determines subsequent measurement and whether any resulting income and expense is recognized in net earnings or in other comprehensive income.

At least at each reporting date, all financial assets except for those at fair value through net earnings are subject to a review for impairment. Financial assets are impaired when there is any objective evidence that a financial asset or a group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

#### *Loans and receivables*

All member loans, cash and cash equivalents and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and have been classified as loans and receivables.

Loans to members are initially measured at fair value, net of loan origination fees. Loans to members are subsequently measured at amortized cost, using the effective interest rate method, less any impairment losses.

Loans to members are reported at their recoverable amount representing the aggregate amount of principal, less any allowance or provision for impaired loans plus accrued interest. Interest for all loans is accounted for on the accrual basis.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Financial instruments (continued)

##### *Loans and receivables (continued)*

If there is objective evidence that an impairment loss on loans to members carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the loans' carrying amount and the present value of expected cash flows discounted at the loans' original effective interest rate; short-term balances are not discounted.

The Credit Union first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment. The expected future cash outflows for a group of financial assets with similar credit risk characteristics are estimated based on historical loss experience.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in net earnings.

Loans are written-off from time to time as determined by management and approved by the board of directors when it is reasonable to expect that the recovery of the amount is unlikely. Loans are written-off against the provisions for impairment, if a provision for impairment had previously been recognized. If no provision had been recognized, the write-offs are recognized as expenses in net earnings.

##### *Financial assets at fair value through net earnings*

Fair value through net earnings financial instruments are measured at fair value and changes in fair value are recognized in net earnings. As of December 31, 2017, the Credit Union does not have any financial assets at fair value through net earnings.

##### *Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity other than loans and receivables.

Liquidity Notes with Central 1 Credit Union ("Central 1") are classified as held-to-maturity if the Credit Union has the intention and ability to hold them until maturity. The Credit Union currently holds liquidity term deposits designated into this category.

Held-to-maturity investments are measured subsequently at amortized cost using the effective interest method. If there is objective evidence that the investment is impaired, determined by reference to external credit ratings, the financial asset is measured at the present value of estimated future cash flows.

Any changes to the carrying amount of the investment, including impairment losses, are recognized in net earnings.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

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December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Financial instruments (continued)

##### *Available-for-sale financial assets*

Available-for-sale financial assets are non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. The Credit Union's available-for-sale financial assets include the Credit Union's investments in Central 1 shares, shares in CUPP Services Ltd., a share in Ficanex Technologies, and shares in Stabilization Central Credit Union. In addition, the Credit Union classifies its Deposit Note with Central 1 as an available-for-sale financial asset.

The share investments are measured at cost less any impairment charges, as their fair value cannot currently be estimated reliably. Impairment charges are recognized in net earnings.

All other available-for-sale financial assets are measured at fair value. Gains and losses are recognized in other comprehensive income and reported within the available-for-sale reserve within members' equity, except for impairment losses, which are recognized in net earnings. When the asset is disposed of or is determined to be impaired the cumulative gain or loss recognized in other comprehensive income is reclassified from the members' equity reserve to net earnings and presented as a reclassification adjustment within other comprehensive income. Interest calculated using the effective interest method and dividends are recognized in net earnings within 'other income'.

Reversals of impairment losses are recognized in other comprehensive income, except for financial assets that are debt securities which are recognized in net earnings only if the reversal can be objectively related to an event occurring after the impairment loss was recognized.

##### *Derivative financial instruments*

Derivative financial instruments are accounted for at fair value through net earnings except for derivatives designated as hedging instruments in cash flow hedge relationships, which require a specific accounting treatment. To qualify for hedge accounting, the hedging relationship must meet several strict conditions with respect to documentation, probability of occurrence of the hedged transaction and hedge effectiveness.

##### *Hedges*

The Credit Union, in accordance with its risk management strategies, enters into various derivative financial instruments to protect itself against the risk of fluctuations in interest rates.

The Credit Union manages interest rate risk through interest rate swaps. These derivatives are carried at fair value and are reported as assets where they have a positive fair value and as liabilities where they have a negative fair value.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Financial instruments (continued)

##### *Hedges (continued)*

Hedge accounting is applied to financial assets and financial liabilities only where all of the following criteria are met:

- At the inception of the hedge there is formal designation and documentation of the hedging relationship and the Credit Union's risk management objective and strategy for undertaking the hedge;
- For cash flow hedges, the hedged item in a forecast transaction is highly probable and presents an exposure to variations in cash flows that could ultimately affect net earnings;
- The effectiveness of the hedge can be reliably measured; and
- The hedge is expected to be highly effective at inception and remains highly effective on each date it is tested. The Credit Union has chosen to test the effectiveness of its hedges on a quarterly basis.

The swap contracts can be designated as fair value hedge instruments or cash flow hedge instruments. The Credit Union has not entered into any fair value hedges at this time.

Cash flow hedges modify exposure to variability in cash flows for variable rate interest bearing instruments or the forecasted assurance of fixed rate liabilities. The Credit Union's hedges are primarily hedges of floating rate commercial and personal loans.

For cash flow hedges that meet the hedging documentation criteria, gains and losses resulting from changes in the fair value of the effective portion of the derivative instrument are recorded in other comprehensive income until the hedged item is recognized in net earnings, at which time such change is recognized as interest income. The ineffective portion is recognized immediately in net earnings as cash and cash equivalents and investments income.

If the Credit Union closes out its hedge position early, the cumulative gains and losses recognized in other comprehensive income are frozen and reclassified from the cash flow hedge reserve within other comprehensive income to net earnings using the effective interest method. The ineffective portion of gains and losses on derivatives used to manage cash flow interest rate risk are recognized in net earnings within interest expense or interest revenue.

If a forecast transaction is no longer expected to occur or if the hedging instrument becomes ineffective, any related gain or loss recognized in other comprehensive income is transferred immediately to net earnings.

##### *Financial liabilities*

The Credit Union's financial liabilities include secured borrowings, deposits, borrowings, payables and other liabilities, and members' shares.

Financial liabilities are measured subsequently at amortized cost using the effective interest method, except for financial liabilities held for trading or designated at fair value through net earnings that are carried subsequently at fair value with gains or losses recognized in net earnings.

All interest related charges and, if applicable, changes in an instrument's fair value that are reported in net earnings are included within 'other interest revenue' or 'other interest expense'.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

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December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Mortgage securitization

For securitization transactions, loans are derecognized only when the contractual rights to receive the cash flows from these assets have ceased to exist or substantially all the risks and rewards of the loans have been transferred. If the criteria for derecognition has not been met, the securitization is reflected as a financing transaction and the related liability is initially recorded at fair value and subsequently at amortized cost, using the effective interest rate method.

#### Investments in associates

The shares of investments which the Credit Union has acquired significant influence are accounted for using the equity method. Under the equity method, the investment is initially recognized at cost and adjusted thereafter to recognize the Credit Union's share of the profit or loss and other comprehensive income of the investment. When the Credit Union's share of losses of investment exceeds the Credit Union's interest in that associate, the Credit Union discontinues recognizing its share of further losses. Additional losses are recognized only to the extent that the Credit Union has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

#### Property and equipment

Property and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and any accumulated impairment losses, with the exception of land which is not depreciated. Depreciation is recognized in net earnings and is provided on a straight-line basis over the estimated useful life of the assets to a maximum as follows:

Buildings and renovations	40 years
Building components	15 - 30 years
Computer hardware	5 years
Furniture and fixtures	10 years
Leasehold improvements	Lease term

Depreciation methods, useful lives and residual values are reviewed annually and adjusted if necessary.

Gains or losses arising on the disposal of property and equipment are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognized in net earnings within 'other income' or 'other expenses'.

The carrying amount of property and equipment are reviewed each reporting period to determine whether events or changes in circumstances indicate that their carrying value may not be recoverable. An impairment loss is recognized, to net earnings, for the amount by which the asset's carrying amount exceeds its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and its value in use.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Intangible assets

Intangible assets include acquired computer software used in administration that qualifies for recognition as an intangible asset. Software is initially accounted for using the cost model whereby capitalized costs are amortized on a straight-line basis over its estimated useful life of not more than 5 years. Residual values and useful lives are reviewed at each reporting date.

Amortization has been included within 'depreciation and amortization'. Acquired computer software licences are capitalized on the basis of the costs incurred to acquire and install the specific software. Costs associated with maintaining computer software are expensed as incurred.

#### Impairment of property and equipment and intangible assets

The carrying amount of property and equipment and intangible assets are reviewed each reporting period to determine whether events or changes in circumstances indicate that their carrying value may not be recoverable. An impairment loss is recognized, to net earnings, for the amount by which the asset's carrying amount exceeds its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and its value in use.

#### Assets held for sale

Assets that are expected to be recovered principally through sale rather than through continuing use are classified as held for sale. Assets held for sale include property and land, and property that has been repossessed following foreclosure on loans that are in default.

Assets classified as held for sale are stated at the lower of their carrying amount and fair value less costs to sell and are not depreciated. An impairment loss is recognized for any initial or subsequent write-down of the asset to fair value less costs to sell. A gain is recognized for any subsequent increases in fair value less costs to sell, but not exceeding any cumulative impairment losses previously recognized.

If the Credit Union has classified an asset as held for sale, but the recognition criteria are no longer met, then the Credit Union ceases to classify the asset as held for sale. The Credit Union measures an asset that ceases to be classified as held for sale at the lower of either: (i) the carrying amount before the asset was classified as held for sale, adjusted for any depreciation that would have been recognized had the asset not been classified as held for sale, or (ii) its recoverable amount at the date of the subsequent decision not to sell. Any required adjustments to the carrying amount of an asset that ceases to be classified as held for sale will be transferred to net income in the period in which the recognition criteria are no longer met.

#### Income taxes

Tax expense recognized in net earnings comprises the sum of deferred tax and current tax not recognized in other comprehensive income or directly in equity.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, fiscal authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current tax is payable on taxable profit, which differs from profit or loss in the consolidated financial statements. Calculation of current tax is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.



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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Income taxes (continued)

Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases; however, deferred tax is not provided on the initial recognition of an asset or liability unless the related transaction is a business combination or affects tax or accounting profit. Deferred tax on temporary differences associated with investments in subsidiaries and joint ventures is not provided if reversal of these temporary differences can be controlled by the Credit Union and it is probable that reversal will not occur in the foreseeable future.

Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realisation, provided they are enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognised to the extent that it is probable that they will be able to be utilised against future taxable income, based on the Credit Union's forecast of future operating results which is adjusted for significant non-taxable income and expenses and specific limits to the use of any unused tax loss or credit. Deferred tax liabilities are always provided for in full.

Deferred tax assets and liabilities are offset only when the Credit Union has a right and intention to set off current tax assets and liabilities from the same taxation authority.

Changes in deferred tax assets or liabilities are recognised as a component of tax income or expense in net earnings.

#### Deposits

All member deposits are initially measured at fair value, net of any transaction costs directly attributable to the issuance of the instrument.

Member deposits are subsequently measured at amortized cost, using the effective interest rate method.

#### Post-employment benefit and short-term employee benefits

Short-term employee benefits, including holiday entitlement, are current liabilities included in 'other liabilities', measured at the undiscounted amount that the Credit Union expects to pay as a result of the unused entitlement.

The Credit Union participates in a multi-employer defined benefit pension plan; however, sufficient information is not available to use defined benefit accounting. Therefore, the Credit Union accounts for the plan as if it were a defined contribution plan, recognizing contributions as an expense in the year to which they relate.

The Credit Union also participates in a supplemental retirement plan for eligible employees. This is a defined benefit plan, which defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors, such as age, years of service and compensation.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

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December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Provisions

Provisions are recognized when present obligations as a result of a past event will probably lead to an outflow of economic resources from the Credit Union and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive commitment that has resulted from past events, for example, legal disputes or onerous contracts. Provisions are not recognized for future operating losses.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Credit Union can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset; however, this asset may not exceed the amount of the related provision.

All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### Members' shares

Members' shares are classified as liabilities or as member equity according to their terms. Where shares are redeemable at the option of the member, either on demand or on withdrawal from membership, the shares are classified as liabilities. Where shares are redeemable at the discretion of the Credit Union board of directors, namely patronage and investment shares, the shares are classified as equity.

#### Patronage distributions

Patronage distributions are accrued as per annual budget and/or when approved by the board of directors.

#### Revenue recognition

The accounting treatment for loan fees varies depending on the transaction. Loan administration fees are deferred and amortized over the term of the loans using the effective interest method. Significant fees that would result in an adjustment to the overall loan yield are capitalized and amortized using the effective interest method. Mortgage prepayment fees are recognized in other income when received, unless they relate to a minor modification to the terms of the mortgage, in which case the fees are capitalized and amortized over the average remaining term of the original mortgage.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

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December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Leased assets

The economic ownership of a leased asset is transferred to the lessee if the lessee bears substantially all the risks and rewards related to the ownership of the leased asset. The related asset is then recognized at the inception of the lease at the fair value of the leased asset or, if lower, the present value of the lease payments plus incidental payments, if any. A corresponding amount is recognized as a finance leasing liability, irrespective of whether some of these lease payments are payable up-front at the date of inception of the lease. Currently, the Credit Union does not have any finance leases.

All other leases are treated as operating leases. Payments on operating lease agreements are recognized as an expense on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

Where substantially all of the risks and rewards incidental to ownership are not transferred to the Credit Union (an "operating lease"), the total rentals payable under the lease are charged to the statement of earnings and comprehensive income on a straight-line basis over the lease term.

#### Foreign currency translation

Foreign currency transactions are translated into the functional currency of the Credit Union using the exchange rates prevailing at the dates of the transactions (spot exchange rate). Foreign exchange gains and losses resulting from the settlement of such transactions and from remeasurement of monetary items at year end exchange rates are recognized in net earnings.

#### Standards, amendments and interpretations not yet effective

Certain new standards, amendments and interpretations have been published that are mandatory for the Credit Union's accounting periods beginning January 1, 2018, that the Credit Union has decided not to early adopt. The standards, amendments and interpretations that will be relevant to the Credit Union are:

IFRS 15 *Revenue from Contracts with Customers* will replace IAS 18 *Revenue*, IAS 11 *Construction Contracts* and some revenue related interpretations. IFRS 15 establishes a new control-based revenue recognition model, changes the basis for deciding whether revenue is to be recognized over time or at a point in time, and improves disclosures about revenue.

IFRS 15 provides more detailed guidance on contracts involving the delivery of two or more goods and services as to when to account separately for the individual performance obligations in a multiple element arrangement, how to allocate the transaction price and when to combine contracts. IFRS 15 also provides guidance on how to treat arrangements with variable pricing, such as performance based pricing and how revenue can be constraint. In addition, IFRS 15 provides guidance on time value of money as to when to adjust a contract price for a financing component. The Credit Union has not early adopted this standard and has determined the impact that this standard will have on the Credit Union's consolidated financial statements is immaterial.

IFRS 9 *Financial Instruments* is the first of a multi-phase project to replace IAS 39 *Financial Instruments: Recognition and Measurement*. It addresses the classification, measurement and derecognition of financial assets and financial liabilities.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 3. Summary of significant accounting policies (continued)

#### Standards, amendments and interpretations not yet effective (continued)

IFRS 9 divides all financial assets that are currently in the scope of IAS 39 into two classifications – those measured at amortized cost and those measured at fair value. Classification is made at the time the financial asset is initially recognised when the entity becomes a party to the contractual provisions of the instrument. The transition guidance is complex and mainly requires retrospective application.

Most of the requirements in IAS 39 for the classification and measurement of financial liabilities have been carried forward unchanged to IFRS 9. Where an entity chooses to measure its own debt at fair value, IFRS 9 now requires the amount of the change in fair value due to changes in the issuing entity's own credit risk to be presented in other comprehensive income. An exception to the new approach is made where the effects of changes in the liability's credit risk would create or enlarge an accounting mismatch in profit or loss, in which case all gains or losses on that liability are to be presented in profit or loss.

The requirements in IAS 39 related to derecognition of financial assets and financial liabilities have been incorporated unchanged into the new version of IFRS 9.

IFRS 9 does not require the restatement of comparative-period non-consolidated financial statements for the initial application of the classification and measurement requirements, but instead requires modified disclosures on transition.

The Credit Union has not early adopted this standard and has determined the impact the standard will have on the Credit Union's consolidated financial statements is immaterial. The above assessment is preliminary because not all transition work has been finalized. The actual impact of adopting IFRS 9 on January 2018 may change because IFRS 9 will require the Credit Union to revise its accounting processes and internal controls and these changes are not yet complete. The new systems and associated controls in place have not been operational for a more extended period and the Credit Union has not finalized the testing and assessment of controls over the operations and changes to its governance framework. The Credit Union is refining and finalising its models for ECL calculations and the new accounting policies, assumptions, judgements and estimation techniques employed are subject to change until the Credit Union finalizes its first financial statements that include the date of initial application.

IFRS 16 *Leases* will replace IAS 17 *Leases*. IFRS 16 eliminates the classification of leases as either operating leases or finance leases for a lessee. Instead all leases are treated in a similar way to finance leases applying IAS 17. Leases are 'capitalised' by recognising the present value of the lease payments and showing them either as lease assets (right-of-use assets) or together with property, plant and equipment. If lease payments are made over time, a company also recognises a financial liability representing its obligation to make future lease payments. The IASB has set the effective date to annual period beginning on or after January 1, 2019. Early adoption of the standard is permitted. The Credit Union has not early adopted this standard and has not yet assessed the impact that this standard will have on the Credit Union's consolidated financial statements.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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#### 4. Estimation uncertainty

When preparing the consolidated financial statements, management undertakes a number of judgments, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

The effect of a change in an accounting estimate is recognized prospectively by including it in comprehensive income in the period of the change, if the change affects that period only, or in the period of the change and future periods, if the change affects both. Information about the significant judgments, estimates and assumptions that have the most significant effect on the recognition and measurement of assets, liabilities, income and expenses are discussed below.

#### Useful lives of depreciable assets

Management reviews the useful lives of depreciable assets at each reporting date. At December 31, 2017, management assesses that the useful lives represent the expected utility of the assets to the Credit Union. The carrying amounts are analyzed in Note 9. Actual results, however, may vary due to technical obsolescence, particularly for software and IT equipment.

#### Fair value of financial instruments

Management uses valuation techniques in measuring the fair value of financial instruments, where active market quotes are not available. Details of the assumptions used are given in the notes regarding financial assets and liabilities.

In applying the valuation techniques, management makes maximum use of market inputs and uses estimates and assumptions that are, as far as possible, consistent with observable data that market participants would use in pricing the instrument. Where applicable data is not observable, management uses its best estimate about the assumptions that market participants would make. These estimates may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date.

#### Impairment losses on loans and receivables

In determining whether an impairment loss should be recorded in the statement of earnings and comprehensive income, the Credit Union makes judgment on whether objective evidence of impairment exists individually for financial assets that are individually significant. Where this does not exist, the Credit Union uses its judgment to group loans to members with similar credit risk characteristics to allow a collective assessment of the group to determine any impairment loss.

In determining the collective loan loss provision, management uses estimates based on historical loss experience for assets with similar credit risk characteristics and objective evidence of impairment. Further details on the estimates used to determine the allowance for impaired loans collective provision are provided in Note 8.

#### Significant influence investments

The Credit Union has assessed that it exerts significant influence over certain companies and accounts for them as 'investments in associates' using the equity method (Note 6). Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies. The assessment of the existence of significant influence was based on the fact that the Credit Union holds more than 20% but less than 50% interest in the investments in associates, and has significant representation on the board of directors.

# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 4. Estimation uncertainty (continued)

#### Income taxes

The Credit Union periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable that an adjustment will be made, the Credit Union records its best estimate of the tax liability including the related interest and penalties in the current tax provision. Management believes they have adequately provided for the probable outcome of these matters; however, the final outcome may result in a materially different outcome than the amount included in the tax liabilities.

### 5. Cash and cash equivalents

The Credit Union's cash and cash equivalents are held with Central 1. The average yield on the accounts at December 31, 2017 is 1.10% (2016 – 0.81%).

	<u>2017</u>	<u>2016</u>
Cash and cash equivalents	\$ 5,461,013	\$ 11,815,591
Term deposits and accrued interest	<u>9,071,949</u>	<u>4,251,334</u>
	<u>\$ 14,532,962</u>	<u>\$ 16,066,925</u>

### 6. Investments and investments in associates

#### Investments

The following tables provide information on the investments by type of security and issuer. The maximum exposure to credit risk would be the fair value as detailed below.

	<u>2017</u>	<u>2016</u>
Term deposits and accrued interest, held-to-maturity	\$ 39,148,657	\$ 39,824,346
Term deposits, available-for-sale	5,030,955	-
Shares		
Central 1 Credit Union	2,085,453	1,960,606
CUPP Services Ltd.	104,043	104,043
Ficanex Technologies	60,000	-
Stabilization Central Credit Union	324	324
Other shares	<u>4,404</u>	<u>1,904</u>
	<u>\$ 46,433,836</u>	<u>\$ 41,891,223</u>

The Credit Union must maintain liquidity reserves with Central 1 at 8% of total deposits and debt liabilities at December 31 each year. The assets can be withdrawn only if there is a sufficient reduction in the Credit Union's total deposits and debt liabilities or upon withdrawal of membership from Central 1. The liquidity reserves are due within one year. At maturity, these deposits are reinvested at market rates for various terms.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 6. Investments and investments in associates (continued)

#### Investments (continued)

Non-callable term deposits are due between three months and one year. The carrying amounts for deposits approximate fair value due to their having similar characteristics as cash and cash equivalents.

The shares in Central 1 are required as a condition of membership and are redeemable upon withdrawal of membership or at the discretion of the board of directors of Central 1. In addition, the member Credit Unions are subject to additional capital calls at the discretion of the board of directors.

Central 1 shares are subject to an annual rebalancing mechanism and are issued and redeemable at par value. All such shares are classified as available-for-sale. Central 1 shares are not available for trade in an active market therefore the market values are not readily available and the potential variability in the range of fair value estimates based on valuation models is significant. Therefore, shares in Central 1 are reported at their original cost because the fair value cannot be measured reliably.

The Credit Union is not intending to dispose of any Central 1 shares as the services supplied by Central 1 are relevant to the day to day activities of the Credit Union.

Dividends on these shares are at the discretion of the board of directors of Central 1.

<b>Investments in associates</b>	<u>2017</u>	<u>2016</u>
Sunshine Coast Venture Partners	\$ 450,000	\$ 450,000
Coast Community Investment Corporation	150,000	150,000
1037243 BC Ltd.	50,000	50,000
Sunshine Coast Insurance Services	490	490
	<u>\$ 650,490</u>	<u>\$ 650,490</u>

The Credit Union invested in common shares of 1037243 BC Ltd., a company which creates and manages venture capital funds. The Credit Union also invested in non-voting shares of Sunshine Coast Venture Partners Inc. and preferred shares of Coast Community Investment Corporation, venture capital funds owned and managed by 1037243 BC Ltd. As the Credit Union owns 33% of the shares of the parent company 1037243 BC Ltd., the Credit Union has significant influence over these investments and accounts for them using the equity method.

The above companies did generate revenue and had profits or losses from operations in fiscal 2017, however, the proportionate share attributed to the Credit Union is negligible.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

<b>7. Loans</b>	<u>2017</u>	<u>2016</u>
Personal loans		
Residential mortgages	\$ 392,376,331	\$ 343,649,890
Other loans and lines of credit	14,933,036	14,719,409
Commercial loans		
Mortgages	157,897,515	133,423,220
Other loans and lines of credit	5,059,174	5,060,100
	<u>570,266,056</u>	496,852,619
Accrued interest receivable	<u>829,908</u>	640,146
	<u>571,095,964</u>	497,492,765
Allowance for impaired loans (Note 8)	<u>(1,114,659)</u>	(1,068,319)
Net loans to members	<u>\$ 569,981,305</u>	<u>\$ 496,424,446</u>

### **Terms and conditions**

Loans to members can have either a variable or fixed rate of interest with a maturity date of up to 7 years.

Variable rate loans are based on a "prime rate" formula, ranging from prime to prime plus 8%. The Credit Union's prime rate at December 31, 2017 was 3.20% (2016 – 2.70%).

The interest rate offered on fixed rate loans being advanced at December 31, 2017 ranges from 3.24% to 10.00% (2016 – 2.69% to 9.75%).

Personal loans that are comprised of residential mortgages are loans and lines of credit secured by residential property and are generally repayable monthly with either blended payments of principal and interest or interest only.

Personal loans that comprised of other loans and lines of credit consist of term loans and lines of credit that are non-real estate secured and have various repayment terms. Some of the personal loans are secured by wage assignments and personal property or investments, and others are secured by wage assignments only.

Commercial loans consist of mortgages, term loans and operating lines of credit to individuals, partnerships and corporations, and have various repayment terms. They are secured by various types of collateral, including mortgages on real property, general security agreements, charges on specific equipment, investments, and personal guarantees.



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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 7. Loans (continued)

#### Average yields to maturity

Loans bear interest at both variable and fixed rates with the following average yields at:

	2017		2016	
	Principal	Yield	Principal	Yield
Variable rate	\$ 96,007,823	5.12%	\$ 87,785,252	4.51%
Fixed rate due less than one year	152,181,138	3.47%	126,444,578	3.53%
Fixed rate due between one and seven years	322,077,095	3.29%	282,622,789	3.27%
	<u>\$ 570,266,056</u>	<u>3.65%</u>	<u>\$ 496,852,619</u>	<u>3.56%</u>

#### Fair value

The fair value of loans to members at December 31, 2017, was \$571,470,647 (December 31, 2016 - \$500,894,584).

The estimated fair value of the variable rate loans is assumed to be equal to book value as the interest rates on these loans re-price to market on a periodic basis. The estimated fair value of fixed rate loans is determined by discounting the expected future cash flows at current market rates for products with similar terms and credit risks.

#### Concentration of risk

The Credit Union has an exposure to groupings of individual loans which concentrate risk and create exposure to geographic concentration risk.

#### Transfers of mortgage and mortgage loan receivables

The Credit Union enters into arrangements to fund mortgage growth by selling loans to unrelated third parties. The Credit Union reviews these securitization arrangements in order to determine whether they should result in transferred mortgage and mortgage loans being derecognized from the consolidated statement of financial position.

The amount of residential mortgage and mortgage loans, including accrued interest, that were transferred at December 31, 2017 was \$2,460,103 (2016 - \$3,112,490). The Credit Union has transferred substantially all of the risks and rewards of ownership to the third party and the full balance has been derecognized from the consolidated statement of financial position.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 8. Allowance for impaired loans

Total allowance for impaired loans:

	<u>2017</u>	<u>2016</u>
Collective allowance	\$ 444,419	\$ 411,918
Individual specific allowance	<u>670,240</u>	<u>656,401</u>
Total allowance	<u>\$ 1,114,659</u>	<u>\$ 1,068,319</u>

Change in individual specific allowance and collective allowance for impairment:

	<u>Beginning Balance</u>	<u>Provision / (Recoveries)</u>	<u>Write-offs</u>	<u>2017 Ending Balance</u>
Residential mortgages	\$ 322,444	\$ 53,844	\$ (172,154)	\$ 204,134
Commercial mortgages	149,323	(97,632)	-	51,691
Personal and commercial loans and lines of credit	<u>596,552</u>	<u>434,822</u>	<u>(172,540)</u>	<u>858,834</u>
	<u>\$ 1,068,319</u>	<u>\$ 391,034</u>	<u>\$ (344,694)</u>	<u>\$ 1,114,659</u>

Percentage of total loans and accrued interest 0.20%

	<u>Beginning Balance</u>	<u>Provision / (Recoveries)</u>	<u>Write-offs</u>	<u>2016 Ending Balance</u>
Residential mortgages	\$ 275,676	\$ 46,768	\$ -	\$ 322,444
Commercial mortgages	400,000	(250,677)	-	149,323
Personal and commercial loans and lines of credit	<u>467,202</u>	<u>530,471</u>	<u>(401,121)</u>	<u>596,552</u>
	<u>\$ 1,142,878</u>	<u>\$ 326,562</u>	<u>\$ (401,121)</u>	<u>\$ 1,068,319</u>

Percentage of total loans and accrued interest 0.21%

# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 8. Allowance for impaired loans (continued)

*Impaired loans*

Impaired loans and related allowances

	<u>2017</u>		
	<u>Loan Balance</u>	<u>Specific Allowance</u>	<u>Carrying Amount</u>
Residential mortgages	\$ -	\$ -	\$ -
Commercial mortgages	-	-	-
Personal and commercial loans and lines of credit	<u>844,667</u>	<u>670,240</u>	<u>174,427</u>
	<u>\$ 844,667</u>	<u>\$ 670,240</u>	<u>\$ 174,427</u>
			<u>2016</u>
	<u>Loan Balance</u>	<u>Specific Allowance</u>	<u>Carrying Amount</u>
Residential mortgages	\$ 517,345	\$ 140,000	\$ 377,345
Commercial mortgages	594,677	100,000	494,677
Personal and commercial loans and lines of credit	<u>808,636</u>	<u>416,401</u>	<u>392,235</u>
	<u>\$ 1,920,658</u>	<u>\$ 656,401</u>	<u>\$ 1,264,257</u>

Analysis of individual loans that are impaired or potentially impaired based on age of repayments outstanding:

	<u>2017</u>		<u>2016</u>	
	<u>Carrying value</u>	<u>Individual Specific Provision</u>	<u>Carrying Value</u>	<u>Individual Specific Provision</u>
Period of delinquency				
Less than 30 days	\$ 12,556,211	\$ 23,420	\$ 11,244,246	\$ 45,063
30 to 90 days	473,797	4,262	64,975	41,320
Over 90 days	<u>355,415</u>	<u>304,964</u>	<u>651,491</u>	<u>279,555</u>
Total loans in arrears	13,385,423	332,646	11,960,712	365,938
Total loans not in arrears	<u>556,880,633</u>	<u>337,594</u>	<u>484,891,907</u>	<u>290,463</u>
Total loans	<u>\$ 570,266,056</u>	<u>\$ 670,240</u>	<u>\$ 496,852,619</u>	<u>\$ 656,401</u>

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 8. Allowance for impaired loans (continued)

#### Key assumptions in determining the allowance for impaired loans collective provision

A collective provision is established to cover estimated loan losses which have not yet been specifically identified as impaired. In determining the allowance for impaired loans, management considers factors such as the composition and credit quality of the portfolio, current economic conditions and trends and historical loss experience.

For purposes of the collective allowance loans are classified into separate groups with similar risk characteristics, based on the type of product and type of security.

	<u>2017</u>	<u>2016</u>
Residential mortgage	\$ 204,134	\$ 182,445
Personal loans and lines of credit	148,005	141,226
Commercial loans and lines of credit	<u>92,280</u>	<u>88,247</u>
	<u>\$ 444,419</u>	<u>\$ 411,918</u>

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 9. Property and equipment and intangible assets

	Property and Equipment						Intangible Assets
	Land	Buildings	Leasehold Improvement	Computer Hardware	Furniture and Fixtures	Total	Total
<b>Cost</b>							
Balance on December 31, 2016	\$ 962,157	\$ 5,978,609	\$ 244,580	\$ 610,508	\$ 2,136,614	\$ 9,932,468	\$ 1,893,411
Additions	-	4,890	-	37,941	110,195	153,026	147,675
Disposals	-	-	-	(3,269)	(89,095)	(92,364)	-
<b>Balance on December 31, 2017</b>	<b>962,157</b>	<b>5,983,499</b>	<b>244,580</b>	<b>645,180</b>	<b>2,157,714</b>	<b>9,993,130</b>	<b>2,041,086</b>
<b>Accumulated depreciation</b>							
Balance on December 31, 2016	-	2,320,089	240,947	433,368	1,764,560	4,758,964	1,534,826
Depreciation and amortization	-	161,859	855	111,654	144,876	419,244	205,464
Disposals	-	-	-	(3,269)	(89,095)	(92,364)	-
<b>Balance on December 31, 2017</b>	<b>-</b>	<b>2,481,948</b>	<b>241,802</b>	<b>541,753</b>	<b>1,820,341</b>	<b>5,085,844</b>	<b>1,740,290</b>
<b>Net book value</b>							
<b>December 31, 2017</b>	<b>\$ 962,157</b>	<b>\$ 3,501,551</b>	<b>\$ 2,778</b>	<b>\$ 103,427</b>	<b>\$ 337,373</b>	<b>\$ 4,907,286</b>	<b>\$ 300,796</b>

# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 9. Property and equipment and intangible assets (continued)

	Property and Equipment						Intangible Assets
	Land	Buildings	Leasehold Improvement	Computer Hardware	Furniture and Fixtures	Total	Total
Cost							
Balance on December 31, 2015	\$ 962,157	\$ 5,958,202	\$ 240,306	\$ 593,955	\$ 2,035,557	\$ 9,790,177	\$ 1,671,023
Additions	-	20,407	4,274	52,897	101,057	178,635	222,388
Disposals	-	-	-	(36,344)	-	(36,344)	-
Balance on December 31, 2016	962,157	5,978,609	244,580	610,508	2,136,614	9,932,468	1,893,411
Accumulated depreciation							
Balance on December 31, 2015	-	2,144,235	240,306	341,435	1,600,698	4,326,674	1,285,792
Depreciation and amortization	-	175,854	641	125,260	163,862	465,617	249,034
Disposals	-	-	-	(33,327)	-	(33,327)	-
Balance on December 31, 2016	-	2,320,089	240,947	433,368	1,764,560	4,758,964	1,534,826
Net book value							
December 31, 2016	\$ 962,157	\$ 3,658,520	\$ 3,633	\$ 177,140	\$ 372,054	\$ 5,173,504	\$ 358,585

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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<b>10. Other assets</b>	<u>2017</u>	<u>2016</u>
Prepaid expenses	\$ 1,238,207	\$ 736,442
Income tax receivable	126,656	-
Other accounts receivable	40,334	40,334
Derivatives	-	225,091
	<u>\$ 1,405,197</u>	<u>\$ 1,001,867</u>

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### 11. Assets held for sale

Assets held for sale consists of a vehicle seized by the Credit Union in relation to a delinquent loan. The vehicle is listed for sale as at year end and management intends to complete the sale to the first reasonable offer.

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### 12. Borrowings

The Credit Union has a term loan in the amount of \$2,000,000 (2016 - \$Nil). The term loan has an interest rate of 1.27% with no specified terms of repayment.

The Credit Union has authorized lines of credit with Central 1 totaling \$20,000,000; however, \$1,500,000 is held as security for secured letters of credit. Of the line of credit, \$500,000 is denominated in US dollars. These credit facilities are secured by a registered assignment of book debts and a general security agreement covering all assets of the Credit Union. As at year end drawings on the operating line were \$Nil (2016 - \$Nil).

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### 13. Secured borrowings

The Credit Union enters into loan securitization transactions. In accordance with the Credit Union's accounting policy, the transferred financial assets continue to either be recognized in their entirety or to the extent of the continuing involvement, or are derecognized in their entirety.

#### Transferred financial assets that are not derecognized in their entirety

All loans to members are classified as loans and receivables and are measured at amortized cost in the Statement of Financial Position.

	<u>2017</u>	<u>2016</u>
Carrying amounts of assets, included in loans to members	<u>\$ 44,896,998</u>	<u>\$ 23,726,215</u>
Carrying amounts of associated liabilities recognized as secured borrowings	<u>\$ 44,692,812</u>	<u>\$ 23,606,981</u>

The Credit Union does not have the ability to use the transferred assets during the term of the arrangement.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

14. Deposits	2017	2016
Chequing	\$ 107,980,685	\$ 97,398,844
Savings	125,738,798	130,606,234
Term	224,044,052	185,732,729
Registered retirement saving plans	38,094,755	38,015,650
Registered retirement income funds	17,063,503	15,629,056
Registered education savings plan	1,628,993	1,456,516
Registered disability savings plan	342,301	271,217
Tax free savings account	31,155,451	27,128,642
Accrued interest and dividends	2,487,463	2,288,723
Members' shares (Note 18)	533,648	521,618
	\$ 549,069,649	\$ 499,049,229

### Terms and conditions

Chequing deposits are due on demand and bear interest at a variable rate up to 0.80% at December 31, 2017 (2016 – 0.70%).

Savings deposits are due on demand and bear interest at a variable rate up to 0.80% at December 31, 2017 (2016 – 0.70%). Interest is calculated daily and paid on the accounts monthly.

Term deposits bear fixed rates of interest for terms of up to five years. Interest can be paid annually, semi-annually, monthly or upon maturity. The interest rates offered on term deposits issued on December 31, 2017 range from 0.20% to 2.15% (2016 – 0.30% to 2.00%).

The registered retirement savings plans (“RRSPs”) accounts can be fixed or variable rate. The fixed rate RRSPs have terms and rates similar to the term deposit accounts described above. The variable rate RRSPs bear interest at rates up to 0.80% at December 31, 2017 (2016 – 0.70%).

Registered retirement income funds (“RRIFs”) consist of both fixed and variable rate products with terms and conditions similar to those of the RRSPs described above. Members may make withdrawals from a RRIF account on a monthly, semiannual, or annual basis. The regular withdrawal amounts vary according to individual needs and statutory requirements.

Registered education savings plan (“RESPs”) and registered disability savings plan (“RDSPs”) consist of both fixed and variable rate products with terms and conditions similar to those of the RRSPs described above.

The tax-free savings accounts can be fixed or variable rate with terms and conditions similar to those of the RRSPs described above.



# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 14. Deposits (continued)

#### Average yields to maturity

Members' deposits bear interest at both variable and fixed rates with the following average yields at:

	2017		2016	
	Principal	Yield	Principal	Yield
Non-interest sensitive	\$ 133,670,712	0.00%	\$ 124,611,864	0.00%
Variable rate	121,071,434	0.87%	120,413,734	0.72%
Fixed rate due less than one year	163,183,437	1.64%	121,568,045	1.68%
Fixed rate due between one and five years	128,656,603	1.81%	130,166,864	1.90%
	546,582,186	1.11%	496,760,507	1.08%
Accrued interest and dividends payable	2,487,463	0.00%	2,288,722	0.00%
	\$ 549,069,649	1.11%	\$ 499,049,229	1.08%

#### Fair value

The fair value of member deposits at December 31, 2017 was \$550,481,506 (2016 – \$500,771,876).

The estimated fair value of the variable rate deposits is assumed to be equal to book value as the interest rates on these deposits re-price to market on a periodic basis. The estimated fair value of fixed rate deposits is determined by discounting the expected future cash flows at current market rates for products with similar term and credit risks.

### 15. Payables and other liabilities

	2017	2016
Payables and accruals	\$ 2,271,394	\$ 1,680,029
Deferred loan fees	1,051,765	716,894
Derivatives	838,515	-
Income taxes payable	22,337	111,809
	\$ 4,184,011	\$ 2,508,732

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 16. Pension plan

The Credit Union makes contributions to the BC Credit Union Employees' Pension Plan which is a multi-employer plan, on behalf of members of its staff. Central 1 administers the plan including the payment of the pension benefits on behalf of employers and employees in accordance with the BC Credit Union Employees' Pension Plan Rules. The pension is based on years of service, contributions and average earnings at retirement. The plan is accounted for as a defined contribution plan as insufficient information is available to account for the plan as a defined benefit plan. The Credit Union is only one of a number of employers that participates in the plan and the financial information provided to the Credit Union on the basis of the contractual agreements is usually insufficient to measure reliably the Credit Union's proportionate share in the plan assets and liabilities on defined benefit accounting requirements.

The amount contributed to the plan for 2017 was \$636,374 (2016 - \$592,615). The contributions were made for current service and these have been recognized in net earnings. As at December 31, 2015 (date of the most recent valuation), the plan actuary reported a deficit. The next valuation report will be performed as at December 31, 2018.

In addition to the plan mentioned above, the Credit Union has established a supplemental retirement plan for eligible employees, whereby the Credit Union and the employees are not required to make contributions in respect of the benefits described in this plan. However, the Credit Union, in its sole discretion, has the option to fund or make contributions to the plan. The pension expense, in respect of contributions paid into this plan in 2017 is nominal.

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### 17. Income taxes

The significant components of the tax effect of the amounts recognized in other comprehensive income are composed of:

	<u>2017</u>	<u>2016</u>
Allowance for credit losses	\$ 314,000	\$ 255,000
Premises and equipment	<u>(22,000)</u>	<u>(47,000)</u>
Net deferred income tax asset	<u>\$ 292,000</u>	<u>\$ 208,000</u>

Reasons for the difference between tax expense for the year and the expected income taxes based on the statutory tax rate of 26.0% (2016 - 26.0%) are as follows:

	<u>2017</u>	<u>2016</u>
Combined federal and provincial statutory income tax rate	26.0 %	26.0 %
Provincial credit union rate reduction	(8.9)%	(9.0)%
Small business venture capital tax credit	- %	(2.0)%
Other	<u>(3.7)%</u>	<u>1.6 %</u>
	<u>13.4 %</u>	<u>16.6 %</u>

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 18. Members' shares

Members' shares issued and outstanding are included in deposit balances (see Note 14).

Patronage and investment shares are not guaranteed by the Credit Union Deposit Insurance Corporation of BC.

#### Terms and conditions

##### *Membership shares*

Membership shares are a requirement for membership in the Credit Union and are redeemable on withdrawal from membership. They are considered voting shares and have minimum deposit requirements based on age of member, and a maximum of 1,000 shares.

##### *Patronage shares*

Patronage shares were issued as part of patronage refunds and dividends. These shares are non-voting, redeemable at the option of the board of directors of the Credit Union and have a maximum of 1,000 shares.

##### *Investment shares*

Investment shares are non-voting, can be issued only to members of the Credit Union, and pay dividends at the discretion of the directors in the form of cash or additional shares. They are subject to a maximum of 5,000 shares and are redeemable only at the option of the board of directors of the Credit Union.

#### Distributions to members

	2017		2016	
	<u>Net Earnings</u>	<u>Net Equity</u>	<u>Net Earnings</u>	<u>Net Equity</u>
Dividends on patronage shares	\$ -	\$ 5,236	\$ -	\$ 8,045
Dividends on investment shares	-	90,055	-	84,648
Dividends on membership shares	9,157	-	6,463	-
Less related income taxes	-	(16,317)	-	(15,192)
	<u>\$ 9,157</u>	<u>\$ 78,974</u>	<u>\$ 6,463</u>	<u>\$ 77,501</u>

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

<b>19. Other income</b>	<u>2017</u>	<u>2016</u>
Account service fees	\$ 1,096,510	\$ 1,118,896
Foreign exchange	133,542	188,024
Loan administration fees	756,954	684,657
Commissions	1,059,987	931,768
Other	275,240	137,557
	<u>\$ 3,322,233</u>	<u>\$ 3,060,902</u>

<b>20. Other operating and administrative expenses</b>	<u>2017</u>	<u>2016</u>
Advertising and member relations	\$ 476,689	\$ 269,665
Data processing	805,737	762,888
Clearing and processing charges	671,473	639,014
Office and general	938,689	881,006
MBS administration expenses	82,265	40,257
Professional fees	1,055,950	871,897
Regulatory costs	301,793	269,377
	<u>\$ 4,332,596</u>	<u>\$ 3,734,104</u>

### 21. Related party transactions

The Credit Union's related parties include key management personnel. Key management personnel are those persons with authority and responsibility for planning, directing and controlling the activities of the Credit Union, directly or indirectly, as well as the directors of the Credit Union, and close family members. Unless otherwise stated, none of the transactions incorporate special terms and conditions and no guarantees were given or received.

(a) The Credit Union entered into the following transactions with key management personnel.

	<u>2017</u>	<u>2016</u>
Compensation		
Salaries and other short-term employee benefits	\$ 786,621	\$ 743,259
Total pension and other post-employment benefits	137,660	102,635
	<u>\$ 924,281</u>	<u>\$ 845,894</u>
Loans to key management personnel		
Aggregate value of loans advanced	\$ 1,775,328	\$ 1,540,091
Interest received on loans advanced	52,375	46,982
Total value of lines of credit advanced	183,529	295,292
Interest received on lines of credit advanced	6,834	9,485
Unused value of lines of credit	331,471	549,708

The Credit Union's policy for lending to key management personnel is that all such loans were granted in accordance with normal lending terms.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 21. Related party transactions (continued)

	<u>2017</u>	<u>2016</u>
Deposits from key management personnel		
Aggregate value of term and savings deposits	\$ 2,844,351	\$ 3,256,098
Total interest paid on term and savings deposits	36,354	38,504

The Credit Union's policy for receiving deposits from key management personnel is that all transactions are approved and deposits accepted in accordance with the same conditions which apply to members for each type of deposit.

(b) Remuneration to directors was \$72,117 (2016 - \$55,912).

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### 22. Financial instrument risk management general objectives, policies and processes

The board of directors has overall responsibility for the determination of the Credit Union's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure effective implementation of the objectives and policies to the Credit Union's finance function. The board of directors receives quarterly reports from the Credit Union's executive through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

#### Credit risk

Credit risk is the risk of loss resulting from the failure of a borrower or counter party to honour its financial or contractual obligation to the Credit Union. Credit risk primarily arises from loans receivable. Management and the board of directors reviews and updates the credit risk policy annually. The maximum exposure of the Credit Union to credit risk before taking into account any collateral held is the carrying amount of the loans as disclosed on the balance sheet.

Concentration of credit risk exists if a number of borrowers are engaged in similar economic activities or are located in the same geographic region, and indicate the relative sensitivity of the Credit Union's performance to developments affecting a particular segment of borrowers or geographic region. Geographic risk exists for the Credit Union due to its primary service area being the Sunshine Coast and surrounding areas.

Credit risk rating systems are designed to assess and quantify the risk inherent in credit activities in an accurate and consistent manner. To assess credit risk, the Credit Union takes into consideration the member's character, ability to pay, and value of collateral available to secure the loan.

The Credit Union's credit risk management principles are guided by its overall risk management principles. The board of directors ensures that management has a framework, and policies, processes and procedures in place to manage credit risks and that the overall credit risk policies are complied with at the business and transaction level.

The Credit Union's credit risk policies set out the minimum requirements for management of credit risk in a variety of transactional and portfolio management contexts. Its credit risk policies comprise the following:

- General loan policy statements including approval of lending policies, eligibility for loans, exceptions to policy, policy violations, liquidity, and loan administration;

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 22. Financial instrument risk management general objectives, policies and processes (continued)

#### Credit risk (continued)

- Loan lending limits including board of director limits, schedule of assigned limits and exemptions from aggregate indebtedness;
- Loan collateral security classifications which set loan classifications, advance ratios and amortization periods;
- Procedures outlining loan overdrafts, release or substitution of collateral, temporary suspension of payments and loan renegotiations;
- Loan delinquency controls regarding procedures followed for loans in arrears; and
- Audit procedures and processes are in existence for the Credit Union's lending activities.

With respect to credit risk, the board of directors receives monthly reports summarizing delinquent loans and overdraft utilization. The board of directors also receives an analysis of bad debts and allowance for doubtful loans quarterly.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### Liquidity risk

Liquidity risk is the risk that the Credit Union cannot meet a demand for cash or fund its obligations as they come due. The Credit Union's management oversees the Credit Union's liquidity risk to ensure the Credit Union has access to enough readily available funds to cover its financial obligations as they come due. The Credit Union's business requires such capital for operating and regulatory purposes.

The assessment of the Credit Union's liquidity position reflects management's estimates, assumptions and judgments pertaining to current and prospective firm specific and market conditions and the related behaviour of its members and counterparties.

The Credit Union is required to maintain a prudent amount of liquid assets in order to meet member withdrawals. Where the statutory requirement is set at a minimum liquidity ratio of 8%, the Credit Union has set an acceptable range between 10 to 13%.

The Credit Union manages liquidity risk by:

- Continuously monitoring actual daily cash flows and longer term forecasted cash flows;
- Maintaining adequate reserves, liquidity support facilities and reserve borrowing facilities;
- Monitoring the maturity profiles of financial assets and liabilities; and
- Monitoring the liquidity ratios monthly.

The board of directors receives monthly liquidity reports as well as information regarding cash balances in order for it to monitor the Credit Union's liquidity framework. The Credit Union was in compliance with the liquidity requirements throughout the fiscal year.

The maturities of liabilities are shown below under market risk. The Credit Union has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business.

# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 22. Financial instrument risk management general objectives, policies and processes (continued)

#### Liquidity risk (continued)

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. For purposes of this disclosure, the Credit Union segregates market risk into two categories: fair value risk and interest rate risk. The Credit Union is not significantly exposed to currency risk or other price risk.

#### *Fair value risk*

Fair value risk is the potential for loss from an adverse movement in the value of a financial instrument. The Credit Union incurs fair value risk on its loans, term deposits and investments held. The Credit Union does not hedge its fair value risk.

The fair value hierarchy establishes three levels to classify the significance of inputs to valuation techniques used in making fair value measurements.

- Level 1 – Inputs are quoted prices in active markets for identical assets or liabilities.
- Level 2 – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 – Inputs are based on unobservable market data.

The following table presents the financial instruments carried on balance sheet by asset class and by level within the valuation hierarchy:

	(\$'000)			
	Level 1	Level 2	Level 3	Total Fair Value
<b>2017</b>				
<b>Financial assets</b>				
Available-for-sale assets	\$ -	\$ 7,285	\$ -	\$ 7,285
<b>Financial liabilities</b>				
Derivative financial instruments	\$ -	\$ 839	\$ -	\$ 839
<b>2016</b>				
<b>Financial assets</b>				
Available-for-sale assets	\$ -	\$ 2,067	\$ -	\$ 2,067
Derivative financial instruments	-	207	-	207

# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 22. Financial instrument risk management general objectives, policies and processes (continued)

#### Market risk (continued)

The following table sets out the fair values of financial instruments not measured at fair value and analyses them by the level in the fair value hierarchy into which each fair value measurement is categorized:

	(\$'000)			
	Level 1	Level 2	Level 3	Total Fair Value
<b>2017</b>				
<b>Assets</b>				
Loans and receivables	\$ 9,072	\$ 5,461	\$ 572,876	\$ 587,409
Held-to-maturity investments	39,149	-	-	39,149
<b>Liabilities</b>				
Borrowings	\$ -	\$ 2,000	\$ -	\$ 2,000
Secured borrowings	-	44,693	-	44,693
Deposits	-	550,482	-	550,482
Payables and other liabilities	-	4,184	-	4,184
<b>2016</b>				
<b>Assets</b>				
Loans and receivables	\$ 4,251	\$ 11,816	\$ 501,896	\$ 517,963
Held-to-maturity investments	39,824	-	-	39,824
<b>Liabilities</b>				
Borrowings	\$ -	\$ -	\$ -	\$ -
Secured borrowings	-	23,607	-	23,607
Deposits	-	500,772	-	500,772
Payables and other liabilities	-	2,509	-	2,509

Where available, the fair value of loans and receivables is based on observable market transactions. Where observable market transactions are not available, fair value is estimated using valuation models, such as discounted cash flow techniques.

There were no movements in fair value levels during the year.

#### *Interest rate risk*

Interest rate risk relates to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Credit Union incurs interest rate risk on its loans, deposits and other interest bearing financial instruments.

The Credit Union's position is measured quarterly. Measurement of risk is based on rates charged to clients as well as funds transfer pricing rates.



# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 22. Financial instrument risk management general objectives, policies and processes (continued)

#### Market risk (continued)

The Credit Union is exposed to interest rate risk as a consequence of the mismatch, or gap between the assets, liabilities and off balance sheet instruments scheduled to reprice on particular dates.

Maturity dates substantially coincide with interest adjustment dates. Amounts with floating interest rates, or due on demand, are classified as maturing within three months, regardless of maturity. Amounts that are not interest sensitive are grouped together, regardless of maturity.

As at December 31, 2017, the Credit Union had entered into interest rate swap contracts for a total of \$50 million of notional principal (2016 - \$10 million) maturing at various times between 2019 and 2022. Interest rate swaps involve the exchange of interest flows between two parties on a specified notional principal amount for a predetermined period at agreed upon fixed and floating rates. Principal amounts are not exchanged and are not indicative of a credit exposure. The Credit Union's goal is to manage the interest rate risk of the statement of financial position to a target level. The Credit Union continually monitors the effectiveness of its interest rate mitigation activities.

The following tables do not incorporate management's expectation of future events where re-pricing or maturity dates of certain loans and deposits differ significantly from the contractual date.

2017	(\$'000)					
	Average rates	Interest sensitive balances			Non-interest rate sensitive	Total
Within 3 months		4 months to 1 year	Over 1 to 7 years			
<b>Assets</b>						
Cash and investments	1.24%	\$ 12,176	\$ 20,941	\$ 23,000	\$ 5,500	\$ 61,617
Loans	3.65%	147,726	100,463	322,041	(249)	569,981
Other	0.46%	-	-	-	6,919	6,919
		<u>\$ 159,902</u>	<u>\$ 121,404</u>	<u>\$ 345,041</u>	<u>\$ 12,170</u>	<u>\$ 638,517</u>
<b>Liabilities</b>						
Deposits and shares	1.17%	\$ 108,445	\$ 125,823	\$ 128,657	\$ 186,145	\$ 549,070
Other	1.57%	5,856	9,684	31,357	42,550	89,447
		<u>\$ 114,301</u>	<u>\$ 135,507</u>	<u>\$ 160,014</u>	<u>\$ 228,695</u>	<u>\$ 638,517</u>
<b>Balance sheet mismatch</b>		\$ 45,601	\$ (14,103)	\$ 185,027	\$ (216,525)	\$ -
<b>Derivatives</b>		<u>(50,000)</u>	<u>-</u>	<u>50,000</u>	<u>-</u>	<u>-</u>
<b>Interest sensitivity position 2017</b>		<u>\$ (4,399)</u>	<u>\$ (14,103)</u>	<u>\$ 235,027</u>	<u>\$ (216,525)</u>	<u>\$ -</u>

# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

### 22. Financial instrument risk management general objectives, policies and processes (continued)

#### Market risk (continued)

##### Interest rate risk (continued)

	Average Rates	Interest sensitive balances			Non-interest rate sensitive	Total
		Within 3 months	4 months to 1 year	Over 1 to 7 years		
2016						
(\$'000)						
Assets						
Cash and investments	0.93%	\$ 19,212	\$ 16,935	\$ 17,534	\$ 4,928	\$ 58,609
Loans	3.56%	122,750	91,480	282,541	(347)	496,424
Other	0.40%	-	-	-	6,784	6,784
		<u>\$ 141,962</u>	<u>\$ 108,415</u>	<u>\$ 300,075</u>	<u>\$ 11,365</u>	<u>\$ 561,817</u>
Liabilities						
Deposits and shares	1.13%	\$ 93,859	\$ 95,353	\$ 130,167	\$ 179,670	\$ 499,049
Other	1.16%	2,333	5,677	15,716	39,042	62,768
		<u>\$ 96,192</u>	<u>\$ 101,030</u>	<u>\$ 145,883</u>	<u>\$ 218,712</u>	<u>\$ 561,817</u>
Balance sheet mismatch		\$ 45,770	\$ 7,385	\$ 154,192	\$ (207,347)	\$ -
Derivatives		<u>(10,000)</u>	<u>-</u>	<u>10,000</u>	<u>-</u>	<u>-</u>
Interest sensitivity position 2016		<u>\$ 35,770</u>	<u>\$ 7,385</u>	<u>\$ 164,192</u>	<u>\$ (207,347)</u>	<u>\$ -</u>

Interest sensitive assets and liabilities cannot normally be perfectly matched by amount and term to maturity.

An analysis of the Credit Union's risk due to changes in interest rates determined that an increase in interest rates of 1% could result in an increase to net earnings of \$43,000 (2016 - \$586,000) while a decrease in interest rates of 1% could result in a decrease to net earnings of \$147,000 (2016 - \$429,000).

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### Currency risk

Currency risk relates to the Credit Union operating in different currencies and converting non-Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur. The Credit Union's foreign exchange risk is related to US dollar deposits. As at December 31, 2017, the Credit Union has \$5,869,464 (2016 - \$4,138,291) of US dollars included in cash and equivalents, and deposits of \$5,866,897 (2016 - \$5,499,571) denominated in US dollars.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 23. Derivative financial instruments

As at December 31, 2017, the Credit Union had entered into interest rate swap contracts for a total of \$50 million (2016 - \$10 million) of notional principal where the Credit Union has agreed to pay at floating interest rates based on banker's acceptance rates and receive at fixed interest rates. These swaps contracts have fixed interest rates ranging from 1.290% to 2.010% and mature from June 20, 2019 to August 2, 2022. The agreements are secured by a general security agreement covering all assets of the Credit Union.

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### 24. Capital management

The Credit Union requires capital to fund existing and future operations and to meet regulatory capital requirements.

In the management of capital, the Credit Union included retained earnings, and equity shares totaling \$39.3 million (2016 - \$36.4 million).

The Credit Union is required under provincial legislation to maintain a minimum capital base equal to 8% of the total risk weighted value of assets, each asset being assigned a risk factor based on the probability that a loss may be incurred on ultimate realization of that asset.

The Credit Union's current capital base is equal to approximately 16% (2016 – 17%) of the total value of risk weighted assets.

The Credit Union employs a Capital Management Plan and a Capital Appreciation Plan that are reviewed by management and the board of directors. The Capital Appreciation Plan forecasts the Credit Union's capital position over a five year period.

The Capital Management Plan dictates management's approach to growth, loan mix, credit quality, fixed assets, profitability objectives, and dividend/patronage rebate policy, and has a significant influence on member service objectives. It also establishes the criteria to maintain a cushion beyond the minimum statutory capital requirements. Management and the board of directors ensure the Credit Union's Investment and Lending Policy and credit risk profile reflect loan portfolio composition and levels of risk that are consistent with the Credit Union's Capital Management Plan objectives. There has been no change in the overall capital requirements strategy employed during the year ended December 31, 2017.

Management will continue to develop business plans targeting capital adequacy ratio which exceed the minimum ratio established by the internal target. Capital adequacy ratio is driven by the risk weighting of the Credit Union's assets. Accordingly, capital adequacy objectives must take into account factors such as loan mix, investment quality and the level of fixed assets.

Decisions relating to strategic objectives that impact the risk weighting of the Credit Union's assets are analyzed by management to determine their effect on the Credit Union's capital adequacy ratio.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 25. Commitments

#### Loans to members

The Credit Union has the following commitments to its members at the year-end date on account of loans, unused lines of credit and letters of credit:

Unadvanced loans	\$6,853,184
Unused lines of credit	59,243,862
Letters of credit	3,878,284

#### Contractual obligations

##### *IT outsourcing services*

The Credit Union is committed to acquiring outsourced IT and network services until December 31, 2017 at an approximate cost of \$375,000 per year. IT and network service charges are a flat fee with annual increases occurring only up to the level of Consumer Price Index increases for the prior year.

##### *Data processing services*

The Credit Union is committed to purchasing online data processing services until December 31, 2017 at an approximate cost of \$412,000. Data processing charges are based on the level of equipment and services utilized and on the number of Credit Union members.

#### Off balance sheet

##### *Letters of credit*

In the normal course of business, the Credit Union enters into various off balance sheet commitments such as letters of credit. Letters of credit are not reflected on the balance sheet.

At December 31, 2017, the Credit Union has outstanding letters of credit on behalf of members in the amount of \$3,878,284 (2016 - \$2,335,000). These letters of credit have various levels of security.

##### *Funds under administration*

Off balance sheet funds under administration by the Credit Union are comprised of loans that have been syndicated, sold mortgages to other Credit Unions and are administered in the capacity as an agent. Off balance sheet funds are not included in the balance sheet and the balance as at year end is \$8,930,297 (2016 - \$8,971,265). As at December 31, 2017, the Credit Union has unadvanced loans of \$5,782,456 related to these syndicated loans.

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# Sunshine Coast Credit Union

## Notes to the Consolidated Financial Statements

December 31, 2017

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### 26. Supplemental cash flow disclosures

Net changes in non-cash working capital items are comprised of the following:

	<u>2017</u>	<u>2016</u>
Change in derivatives	\$ (1,001,210)	\$ (140,506)
Change in other assets	(403,330)	1,077
Change in assets held for sale	29,156	304,916
Change in deferred income tax	(84,000)	(67,000)
Change in payables and other liabilities	<u>1,675,279</u>	<u>1,479,496</u>
	<u>\$ 215,895</u>	<u>\$ 1,577,983</u>

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### 27. Comparative figures

Certain prior year amounts have been reclassified to conform with the financial statement presentation in the current period.

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### 28. Post-reporting date events

No adjusting or significant non-adjusting events have occurred between the reporting date and the date of authorization.

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